



SALESFORCE PROJECT MANAGER

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Are you an experienced Salesforce Project Manager? Do you have a passion for cloud technology and a business background with project management experience? Looking for a fresh change and a company that truly values its people? We are currently on the hunt for pedigree Project Manager with deep experience in the Salesforce Platform.

THE ROLE.

We are looking for an amazing person to help support the growth of our Consulting Practice. We are looking to sniff out a highly professional team player with demonstrable skills across the Salesforce platform, leadership, collaboration, and communication, customer-facing experience; someone who has a passion for technology, consulting, a proven track record of building lasting customer relationships and success with integrity. We are diverse, flexible and open to remote ways of working.

Our culture and values are close to our heart and we are looking for like-minded talent to join our family. Our culture is created for the brightest and highly open people who share a drive for success with integrity and our core value set. Every team member at Cattle Dog contributes to the success and growth of our practice, clients, and partnerships. This also translates into client interactions and engagement. We are looking for a trusted advisor with effective communication skills to lead our client's solutions.

SKILLS.

- A proven background in Salesforce project management (minimum 4-5 years)
- Proven experience in stakeholder, risk and financial project management
- Experience in participating and leading project Steering Committees
- Agile delivery experience (scrum master certification preferred)
- Salesforce certifications (minimum SF Admin cert)
- High level of ability to deal with ambiguity and problem solve
- Team leadership experience
- Highly collaborative and effective communicator
- Embrace taking ownership and accountability for project outcomes
- Strong documentation ability
- Team player with a growth mindset
- Own a dog (optional ;)

KEY RESPONSIBILITIES.

- Lead and own requirements gathering, documentation, communication, development and configuration, delivery of solution, training, migration, and support
- Lead and assist project team(s) in translating requirements into functional specifications for custom development and functional extension
- Collaborate with technical team members and use best practices across governance, architecture and methodologies (including solutions, integration, development, deployment, testing, iterative continuous improvement)
- Develop and manage relationships with clients, partners, staff and the wider ecosystem
- Establish and manage effective operational processes to deliver quality outcomes
- Contribute to business development
- Contribute to thought leadership, content development, and brand awareness
- Grow and enable the Cattle Dog Digital cross-functional team and Salesforce Practice

As a Salesforce Project Manager, you will be responsible for leading projects for our client's, leveraging 'best-of-breed' platforms to deliver business value.

DESIRED QUALIFICATIONS.

- 4+ years of experience in Salesforce project delivery
- Experience with the Salesforce product suite including but not limited to Sales Cloud, Service Cloud & Communities
- Deep understanding of CRM concepts including but not limited to lead management, sales processes, account management, business reporting and analytics
- Strong understanding of SDLC methodologies including Agile
- Exposure to integration tools / streams of work (e.g., MuleSoft, Jitterbit, Dell Boomi) from a project management perspective
- Experience in each phase of software development (analysis and design, build, test, deployment and support)
- Demonstrated abilities: defining strategy, developing requirements, designing, and prototyping, testing, training, defining support procedures, and implementing practical business solutions
- Bachelor's degree (preferable in business and information technology, but open to other areas)

CERTIFICATIONS (PREFERRED)

- Certified Salesforce Administrator
- Scrum master (or other agile qualification)

Don't tick all the boxes? Great. We don't just think outside the box, as a matter of fact, there is no box. If you think you embrace our value set and could be a great contributor we would love to hear from you.

APPLY NOW